



## Commvault's Innovation, Continued Industry Leadership and Expanding Partnerships with Market Leaders Drive Third Quarter Customer Business

January 24, 2018

TINTON FALLS, N.J., Jan. 24, 2018 /PRNewswire/ -- [Commvault](#) (NASDAQ: CVLT), a global leader in enterprise backup, recovery, archive and the cloud, today announced new customer business from regions all over the world in Q3 FY 2018. The new customer business was fueled in part by recent innovations in data protection such as the launch of [Commvault HyperScale™ Technology](#) and [new data analytics portfolio](#) of applications, capabilities, solutions and services, all built on the [Commvault Data Platform](#). Expanded strategic partnerships and technical integrations with [Microsoft](#), [Oracle](#), [Google](#), [AWS](#), [HPE](#), Infinidat and other industry leaders as well as recognition of Commvault's innovation from third-party industry research reports also attributed to the new customer business.



"After a thorough analysis across multiple vendors, it became clear that Commvault was the right choice for our business for many reasons," said Michele Buschman, VP of Information Services, American Pacific Mortgage. "We wanted to be able to scale to enterprise level requirements, and to do that with a partner that could not only meet our requirements today but also had a vision for the future of data protection, and move with us in our journey to the cloud. For us, Commvault was the clear choice."

"We chose the Commvault solution as part of our H3A backup modernization," said Rico Chernitz, Senior Head of Infrastructure Services and Virtualization at Hutchison Austria. "Both strategically and technically, Commvault offers the optimal solution on the market. Due to the global deduplication of all data directly managed out of the software suite we gain a clearly optimized disc usage, which can be realized on top with standard components. We see this as a massive commercial advantage over the whole Data Lifecycle compared to other solutions."

Some of the new and existing customers and MSPs that have made or expanded their investment into Commvault's portfolio of data protection solutions and/or services in Q3 FY 2018 include:

- ABBYY
- American Pacific Mortgage
- American Municipal Power
- APHM (Assistance Publique Hopitaux de Marseille)
- BGC Australia
- Bohai Securities
- California Department of Water Resources
- Capital & Coast District Health Board
- City of Lethbridge
- CLB Group
- Faurecia Autositze GmbH
- Grupa RMF Sp Z.o.o.
- Grupo Agora
- Grupo Celsa
- Harman Connected Services
- Heartland Dental Care, Inc.
- Hunter Douglas (M) Sdn Bhd
- Hutchison Drei Austria GmbH
- Inpro-Diputacion de Sevilla
- Integrated Global Solutions Technologies
- Isracard Mimum LTD
- ITS Integra
- JSC Firm August
- Kaspersky Lab
- Kross S.A.
- Magna5 LLC
- Main Roads Western Australia
- Okayama Electronic Data Processing System Center CO., LTD
- PT Bukit Makmur Mandiri Utama
- Racing and Wagering Western Australia

- [Realtor.com](#)
- RMIT University
- Sev1Tech
- Spitzke SE
- St. Luke's Hospital of Duluth
- Staffmark
- Tierpoint
- TiVo
- United Bank for Africa
- US Geological Survey
- Weyerhaeuser Company

"We welcome new and existing customers who are putting their trust in us as data experts to transform their data to innovate, get value from it, and create something remarkable with it," said N. Robert Hammer, chairman, president and CEO of Commvault. "With powerful innovations like Commvault HyperScale Technology and our new analytics portfolio showcased at our annual customer event, Commvault GO, we look forward to our journey together based on our leading data platform and these recent new offerings."

#### **About Commvault**

Commvault is a leading provider of data protection, cloud and information management solutions, helping companies worldwide activate and drive more value and business insight from their data. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third-party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premises, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,700 highly- skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visit [www.commvault.com](http://www.commvault.com).

#### **Safe Harbor Statement**

Customers' results may differ materially from those stated herein; Commvault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding Commvault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. Commvault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

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