

Commvault's Ralph Nimergood Named a CRN Channel Chief for the Fourth Year in a Row

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-- Nimergood's leadership continues to deliver innovative programs and sales initiatives that drive revenue for Commvault's global partners --

TINTON FALLS, N.J., Feb. 14, 2018 /PRNewswire/ -- Commvault (NASDAQ: CVLT), a global leader in enterprise backup, recovery, archive and the cloud, announced today that CRN_©, a brand of The Channel Company, has named Ralph Nimergood, Vice President of Indirect Strategy, Channel Sales, to its exclusive 2018 list of the 50 Most Influential Channel Chiefs. The executives on this annual list are part of an elite group drawn from the larger pool of Channel Chief honorees each year and represent the cream of the IT channel crop – leaders who drive the channel agenda and evangelize the importance of channel partnerships. This distinguished group is recognized for outstanding achievement in driving growth and revenue in their organization, as well as extraordinary leadership in the channel as a whole.



All Channel Chief honorees are selected by CRN's editorial staff on the basis of their professional achievements, standing in the industry, dedication to the channel partner community, and strategies for driving future growth and innovation. Each of the 2018 Channel Chiefs has demonstrated loyalty and ongoing support for the channel by consistently promoting, defending and executing outstanding partner programs. However, only 50 of these were selected for the Most Influential list, each singled out for his or her prominent role in guiding and shaping the IT channel itself.

Strengthening Commvault's Global Partner Ecosystem

Over the past year, Nimergood has strengthened Commvault's global partner ecosystem, with several new or enhanced channel business development, marketing, enablement, pricing, rewards and other initiatives. These initiatives have made it even easier and more profitable for Commvault's channel partners to help their clients simplify data protection, management and activation with the powerful Commvault Data Platform. With Commvault, these partners can accelerate data transformation for their clients, improving their business outcomes.

"The executives on CRN's 2018 Channel Chiefs list stand out for their exceptional leadership, vision and commitment to the channel," said Robert Faletra, Executive Chairman of The Channel Company. "These individuals deserve special recognition for their development and support of robust partner programs, innovative business strategy, and significant contribution to the overall health of a vigorously growing channel. We applaud each Channel Chief's impressive record of accomplishments and look forward to their future successes."

"Our investments in deepening and expanding our global partner network have been essential in helping us grow and scale Commvault's business," said Nimergood. "This recognition from CRN acknowledges both the success of these investments and the tireless efforts of our channel and alliances team. In the coming year, we look forward to building on this foundation through engagement, simplification and programs that further improve our partners' ability to increase revenue and profits with the industry's leading data management platform for on-premises, hybrid and multi-cloud environments."

The CRN Channel Chiefs recognition for Nimergood follows the recent <u>appointment of Owen Taraniuk</u> to Head of Worldwide Partnerships and Market Development at Commvault. As part of Taraniuk's leadership team, Nimergood and Taraniuk will work closely to lead the development of new global shared services group within the Worldwide Partnerships and Market Development Group. Nimergood will also serve as Chief of Staff within the Worldwide Partnerships and Market Development Group.

The 2018 CRN Channel Chiefs list, including the 50 Most Influential Channel Chiefs, is featured online at www.crn.com/channelchiefs and will appear in the February 2018 issue of CRN. In addition to Nimergood being named to the CRN Channel Chiefs list, Commvault was recently named by CRN@, a brand of The Channel Company to the 20 Coolest Cloud Storage Vendors of the 2018 Cloud 100. This annual lineup recognizes the most innovative cloud technology suppliers in each of five categories: infrastructure, platforms and development, security, storage and software.

About Commvault

Commvault is a leading provider of data protection, cloud and information management solutions, helping companies worldwide activate and drive more value and business insight out of their data. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,700 highly- skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visitwww.commvault.com.

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

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