



Commvault Joins Hewlett Packard Enterprise Complete, Simplifying Purchases of Commvault Software for Enterprise Customers

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--Extended partnership with HPE validates Commvault Software and expands Commvault's reach with new HPE customers across various markets--

--Enables HPE customers to easily acquire a single, powerful data protection solution to reduce complexity fueled by the rising growth of data with multiple Commvault solution offerings, including virtual data protection, backup and scale-out data protection--

TINTON FALLS, N.J. and PALO ALTO, Calif., March 5, 2018 /PRNewswire/ -- [Commvault](#) (NASDAQ: CVLT), a global leader in enterprise backup, recovery, archive and the cloud, today announced that it has joined [Hewlett Packard Enterprise \(HPE\) Complete](#), a one-stop shop for validated HPE and third-party partner end-to-end infrastructure solutions. Through the reseller program, HPE and its global network partners will now be able to sell Commvault's powerful portfolio of data protection software, including the [Commvault Data Platform](#), [fully integrated with HPE Storage products](#).



Commvault is joining HPE Complete at a time when enterprises are increasing their reliance on simple, powerful comprehensive data protection and backup solutions to reduce complexity in their IT environments. Fueled by rising amounts and types of data, enterprises need to store, manage and analyze this growing trove of data, while mitigating risk associated with sophisticated and widespread ransomware attacks and other threats. With this enhanced relationship, government, healthcare and other enterprises can easily purchase HPE Complete Commvault Software solutions optimized for HPE Storage, including HPE StoreOnce, HPE 3PAR, HPE Nimble Storage, HPE Apollo and HPE ProLiant, anywhere in the world through their HPE rep or channel partner. As a result, HPE customers can simplify protection, management and activation of data, whether it is located on-premises or in the cloud, all while accelerating their digital transformation.

"This announcement further strengthens the partnership between Commvault and HPE, providing customers with a one-stop-shop for Commvault's backup, recovery and data protection software and HPE's Storage products," said N. Robert Hammer, chairman, president and CEO of Commvault. "By joining HPE Complete, we provide enterprises with yet another channel for them to secure the industry's most powerful data platform, and with it, the control, flexibility and automation they need to implement digital transformation initiatives that use data to lower operational expenses, reduce risks and improve business outcomes."

HPE Complete Commvault Software solutions offers enterprises a quick, low-cost, low-risk way to secure the powerful data protection, backup, disaster recovery capabilities they need to streamline IT efforts and use data as a business asset by:

- Optimizing backup, archiving, recovery, search and e-discovery operations across databases, applications and endpoints.
- Implementing comprehensive data protection and regulatory compliance strategies that allow them find, administer, govern and quickly recover data throughout their organization from a centralized portal.
- Enabling hybrid cloud strategies by moving, managing and activating data across on-premises and cloud infrastructures.

"We are thrilled to expand our relationship with Commvault, and now offer our partners and customers the simplicity of purchasing HPE validated Commvault Software through the HPE Complete program," said Patrick Osborne, director of storage and big data product management at HPE. "With HPE Complete Commvault Software, enterprises can now minimize the risk, complexity and cost of deploying Commvault's powerful data protection and backup solutions on HPE Storage products. This allows them to more quickly and easily use Commvault's Software to reduce data complexity, migrate data between on-premises and cloud infrastructure, ensure all their data is fully protected and recoverable and activate data to secure valuable insights."

Through today's extended partnership with HPE, Commvault is able to deliver a pre-validated data protection solution for both primary and secondary storage requirements with the [Commvault Data Platform](#) and [Commvault HyperScale™ Technology](#) Launched last October, Commvault HyperScale Technology is a cloud-ready, scale-out infrastructure, providing customers deployment flexibility, on-premises simplicity, elasticity, resiliency and scale for managing secondary data.

Joining HPE Complete also expands Commvault's growing momentum in the healthcare market by enabling Commvault to more easily provide HPE customers with pre-validated, fully integrated Commvault solutions for managing and protecting healthcare data on HPE Storage products, as described in detail in Commvault's [announcement today](#) being highlighted at [HIMSS18](#). Additionally, the new reselling agreement builds on other recent partnership initiatives between Commvault and HPE, including HPE's [selection of the Commvault Data Platform to power its new HPE GreenLake Backup solution](#). Managed through HPE's outcome-based flexible IT consumption service, the HPE GreenLake Backup solution features Commvault Software pre-integrated on HPE servers, storage and networking technology, providing customers with enterprise-class data protection and reliability covering the entire lifecycle of a backup environment.

"These new HPE Complete Commvault Software solutions accelerate time to business value for our enterprise customers by leveraging the combined product capabilities of HPE and Commvault," said Cheryl Neal, vice president, data and networking solutions, Tech Data. "By making it easy to order, and by ensuring the interoperability of these joint HPE and Commvault solutions, they are even more attractive to our HPE and Commvault partners,

offering them new opportunities to increase revenue and improve profitability."

Availability

HPE Complete Commvault Software solutions are available through HPE's direct and global reseller channels worldwide.

About Commvault

Commvault is a leading provider of data protection, cloud and information management solutions, helping companies worldwide activate and drive more value and business insight out of their data. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,700 highly- skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visit www.commvault.com.

Safe Harbor Statement

Customers' results may differ materially from those stated herein; Commvault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding Commvault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. Commvault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

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