



Commvault Ends 2018 Fiscal Year with New Customer Business Driven By New Simple Interface, Flexible Pricing, and Scale-Out Innovation

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TINTON FALLS, N.J., May 1, 2018 /PRNewswire/ -- [Commvault](#) (NASDAQ: CVLT), a global leader in enterprise backup, recovery, archive and the cloud, today ended its fiscal year for 2018 with new customer business from regions all over the world. New customer business was fueled in part by the company's new simple to use and highly-customizable software interface and flexible subscription-based pricing models that make it easy to buy and sell Commvault software. Commvault's product innovation with the recent launch of [Commvault HyperScale™ Technology](#) a powerful scale-out data protection solution available as an all-in-one appliance or a reference architecture, also contributed to the new customer business.



Some of the new and existing customers and MSPs that have made or expanded their investment into Commvault's portfolio of data protection solutions and/or services in Q4 FY 2018 include:

- ALRosa
- APRA AMCOS
- Centric Netherlands B.V.
- Congruity360 (MSP)
- County of San Mateo
- CRIF High Mark Credit Information Services Private Limited
- Department of Veterans Affairs
- DSP Group (Israel)
- Eusko Trenbideak – Ferrocarriles Vascos S.A.
- First Ontario Credit Union
- Fortescue Metals Group Ltd
- GEICO
- Getty Images
- Hardis
- H. Kemper GmbH & Co. KG
- Hitachi, Ltd
- IB Salut
- MACA Mining Pty Ltd
- Meridian IT Inc.
- Northern Health & Social Care Trust
- NOVIPRO
- Parkland Fuel Corporation
- PayU Payments Private Limited
- RACQ Insurance Limited
- Seneca College of Applied Arts & Technology
- Singapore Institute of Technology
- The County of Sacramento Sanitation Districts Agency (SDA)
- ThinkOn
- U.S. Coast Guard
- U.S. Department of Labor
- United Electronic Market Place
- Venkys (India) Limited
- Vesuvius
- WA Super

"At the County of San Mateo, we are proud to demonstrate to the world that the benefits of digital transformation are not limited to the private sector," said Jon Walton, CIO of the County of San Mateo. "We chose the Commvault HyperScale Appliance because it provides efficient functionality in a scale-out design that will let us seamlessly expand as our environment grows. By replacing our legacy data management hardware with an agile, scale-out solution, we are confident we can get the simplicity and performance we need to continue our digital transformation."

"Commvault's recent innovations in scale-out data protection with HyperScale Technology will enable us to modernize our IT architecture and transform our on-premises environment to achieve cloud-like business benefits and resiliency," said Colin Grant, Director of Infrastructure and Support Services at FirstOntario Credit Union. "We're excited to expand our relationship with Commvault through this state of the art Commvault solution and its world-class support team, with a fresh and unique approach to data protection and management, which gives us a compelling alternative to complex and costly competitive solutions in today's marketplace."

"The new, simple and highly-customizable user interface, flexible subscription-based pricing models, and innovation with Commvault HyperScale Technology create the industry's leading portfolio of cost effective solutions and services which is why customers are choosing us," said N. Robert Hammer, chairman, president and CEO, Commvault. "We welcome these new customers and look forward to helping them accelerate digital transformation with powerful simplicity to gain modern agility, flexibility and performance."

About Commvault HyperScale™ Technology

With [Commvault HyperScale™ Technology](#) Commvault is bringing a cloud ready, scale-out infrastructure to the [Commvault Data Platform](#). Available as Commvault HyperScale™ Software – a software solution implemented on a hardware platform of the user's choice in reference architecture approach – and Commvault HyperScale™ Appliance – a turnkey appliance built, sold and supported by Commvault – Commvault HyperScale™ provides customers deployment flexibility, on-premises simplicity, elasticity, resiliency and scale for managing secondary data.

About Commvault

Commvault is the recognized leader in data backup and recovery. Commvault's converged data management solution redefines what backup means for the progressive enterprise through solutions that protect, manage, and use their most critical asset — their data. Commvault software, solutions and services are available from the company and through a global ecosystem of trusted partners. Commvault employs more than 2,700 highly- skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault visit www.commvault.com.

Safe Harbor Statement

Customers' results may differ materially from those stated herein; Commvault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding Commvault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. Commvault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

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