



Commvault Begins Fiscal Year with New Business Driven by Increased Demand for Scale-Out Data Protection, Flexible Pricing and New and Expanded Partnerships with the Biggest Names in the IT Industry

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-- Momentum Grows as Commvault GO Approaches --

TINTON FALLS, N.J., July 24, 2018 /PRNewswire/ -- [Commvault](#) (NASDAQ: CVLT), a global leader in enterprise backup, recovery, archive and the cloud across any hybrid environment, began its fiscal year for 2019 with new business from regions all over the world. Demand for Commvault was fueled by interest in the company's flexible subscription-based licensing model, scale out data protection through [Commvault HyperScale™ Technology](#) and its new and expanded partnerships with companies such as [Cisco](#), [IBM](#), [Microsoft](#), and [AWS](#). Momentum is building and attendee registrations are growing for the company's annual customer event, Commvault GO, the only industry event dedicated to backup and recovery for the progressive enterprise, in October in Nashville.



Some of the new and existing customers and MSPs that have expanded their investment in Commvault's portfolio of data management solutions and/or services in Q1 FY 2019 include:

- ALTEC S.p.A.
- AstraZeneca
- AudienceView
- Brenntag Uk & Ireland Ltd.
- Cardiocentro Ticino
- Christie
- CHS
- CLP Power Hong Kong Limited
- Connection
- Douglas Omaha Technology Commission
- Genesis Healthcare System
- GPD Services Company, Inc.
- HDR Inc.
- Kinetic IT
- Leitstelle Tirol Gesellschaft mbH
- Library of Congress
- Revera
- RML Specialty Hospital
- SANTALUCIA SEGUROS
- Sarasota County Government
- Sea Sonic Electronics Co Ltd
- Seyfarth Shaw LLP
- Shandong Energy Group
- Suncorp New Zealand
- Telindus
- The North West Company Inc.
- Tower Insurance
- Two Degrees Mobile Limited

"Under the subscription pricing model with Commvault, Christie saved on traditional perpetual licensing," said Scott Elliott, Senior Manager of Global Infrastructure, Christie. "For a fraction more than yearly maintenance costs, we can leverage additional capacity to accommodate future growth as well as new functionality to protect our data as we move towards Microsoft Office 365."

"From day one my goal has been to modernize and transform AudienceView and its properties from a state of technical debt to one of technical and operational excellence," said Dennis Chan, Vice President of Infrastructure Engineering, AudienceView. "With Commvault in place we will unite four fractured backup and recovery strategies and standardize policies to ensure optimum efficiency, data protection and compliance with consumer privacy regulations. Commvault's enterprise solution ticks all the boxes for us, enabling us to streamline our processes through automation from dev

ops to infrastructure, and provides deep integration with AudienceView's key technology partners, AWS and VMware."

"We are excited to start our fiscal year for 2019 with new and existing customer business, including strong demand for scale out innovation with Commvault HyperScale Technology," said N. Robert Hammer, chairman, president and CEO, Commvault. "Our new and expanded partnerships with industry leaders such as Cisco, IBM, Microsoft, AWS, HPE and others continue to attract new customers. With GDPR going into effect in late May, we also expect to see more interest from customers to leverage Commvault to gain better data insights for compliance, eDiscovery and a variety of other digital use cases."

Commvault Gains Momentum Heading into Commvault GO 2018!

To be held Oct. 9-11 in Nashville, Tenn., Commvault's third-annual customer event, [Commvault GO 2018](#) will be the market's leading event for exchanging ideas, insights and experience on how the progressive enterprise can better protect, manage and activate data for competitive advantage in today's dynamic digital economy. Commvault GO will provide a deeply engaging and entertaining environment for attendees to participate in thought-provoking presentations, breakout sessions and exhibition displays from leading industry luminaries, experts and influencers, as well as Commvault's vast network of partners and customers. Commvault GO will be [headlined by Bill Nye "The Science Guy"](#) and acclaimed actor, poet, comic and motivator Steve Connell, and feature keynotes from Commvault chairman, president and CEO, N. Robert Hammer; Commvault Chief Operating Officer Al Bunte; and executives from the biggest names in the IT industry, including Cisco, Microsoft, AWS, Google and HPE. Building on the success of its back-to-back sold-out conferences in 2016 and 2017, the show will feature more than 150 breakouts, labs, mini-theaters, industry-specific and customer speaking sessions.

About Commvault HyperScale™ Technology


With Commvault HyperScale™ Technology Commvault is bringing a cloud-ready, scale-out infrastructure to the Commvault Data Platform. Available as Commvault HyperScale™ Software— a software solution implemented on a hardware platform of the user's choice in reference architecture approach – and Commvault HyperScale™ Appliance – a turnkey appliance built, sold and supported by Commvault – Commvault HyperScale™ provides customers deployment flexibility, on-premises simplicity, elasticity, resiliency and scale for managing secondary data.

About Commvault

Commvault is a recognized global leader in backup, recovery, the cloud, and data management across any hybrid environment. Commvault's converged data management solution redefines what backup means for the progressive enterprise through solutions that protect, manage, and use their most critical asset — their data. Commvault software, solutions and services are available from the company and through a global ecosystem of trusted partners. Commvault employs more than 2,700 highly-skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault visit www.commvault.com.

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