



Study Finds CommVault Continues to Draw New Customers Away from Symantec, HP and IBM

March 26, 2008

As Compared to Symantec, HP and IBM, CommVault Has Won Over the Largest Percentage of New Fortune 1000 Customers in 2007

OCEANPORT, N.J.--(BUSINESS WIRE)--March 26, 2008--CommVault (NASDAQ:CVLT) today highlighted research from TheInfoPro's (TIP) independent Wave 10 Storage Study. The TIP report shows that customers continue to switch from Symantec, HP and IBM to CommVault(R) software. In addition, CommVault is cited most often as being an alternative for those organizations considering switching from Symantec to a competitor.

"Our most recent storage study indicates that CommVault continues to build a strong constituency within the data management community as they were frequently mentioned as an alternative vendor amongst our interviewees," said Robert Stevenson, TheInfoPro's managing director of Storage Research. "In addition to its appeal to prospective new customers, CommVault was equally impressive in sustaining brand loyalty amongst its current customer base, who are happy with CommVault's future vision."

Of the over 250 organizations interviewed for the TIP Study, CommVault was found to have won over the largest percentage of new customers versus Symantec, HP and IBM, with forty percent switching to CommVault from a competing vendor. Additionally, CommVault continues to enjoy strong customer loyalty - with 86% of CommVault users indicating they have no plans to switch to a competing vendor.

"It just makes sense to have one product handle all your data management needs versus multiple point products. CommVault's Simpana(R) software just works, and with its singular approach to data management, it was an easy decision for us to make the switch," says Bob Gilley, global systems administrator, Southco, Inc. "CommVault offers the data protection we need and helps us ensure that we are meeting our retention and availability mandates. Ultimately, our business needs drove our decision to switch and we are already beginning to see our choice pay off."

When compared against Fortune 1000 ratings of Backup & Recovery technologies, CommVault has the best Backup Software Promise and Fulfillment ratings in a tightly clustered peer group - comprised of IBM, EMC, HP and Symantec - according to the TIP Backup Software Market Window. In addition, all of the CommVault users interviewed indicated they were spending the same or more with CommVault in 2007 as they did in 2006.

"The launch of CommVault Simpana 7.0 software provided the market with a fundamentally new approach to storage and data management, one that simplifies the data center environment and provides best-in-class data protection in a highly efficient and economical manner," said David West, CommVault's vice president of Marketing and Business Development. "The TIP study results demonstrate that the industry fully agrees. CommVault has been identified as a clear vendor of choice for customers looking to switch from their current storage vendor."

Making the Switch

If you are not a CommVault customer and you are ready to make the switch, we can help. CommVault offers a number of migration solutions for making the switch that can benefit your organization. Read about best practices in switching backup software in "The Tipping Point: How To Know When It's Time For A New Data Management Solution." Give us a call today at 1-888-746-3849 or visit www.commvault.com/switch to learn more.

About the Report

TIP's Wave 10 Storage Study details technology adoption trends and timeframes, management techniques, and vendor performance data for the Storage industry. Over 250 Fortune 1000 and medium sized enterprise (MSE) end users were interviewed for the Wave 10 Storage Study.

About TheInfoPro

TheInfoPro (TIP) is the only independent research network for the Information Technology (IT) industry. Created in 2002 by alumni of Gartner, EMC, Giga, and Bell Labs, TIP investigates key IT sectors - Networking, Information Security, Servers, Storage, and Sourcing - via a comprehensive in-depth interview process. Through a peer network of over 1800 of the world's largest buyers and users of IT - including Citigroup, FedEx, McGraw-Hill, MasterCard, and Harvard University - TIP delivers detailed budget, vendor performance and technology roadmap data without spin or bias. Known as the voice of the customer, TIP helps IT professionals, technology providers, and institutional investors make sound decisions on technologies, vendor relationships and investments. To learn more, visit www.theinfo.net or call 1-212-672-0010.

About CommVault

A singular vision -- a belief in a better way to address current and future data management needs -- guides CommVault in the development of Singular Information Management(R) solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana(R) software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States. (cvlt-c)

Safe Harbor Statement

This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding

the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements.

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