



## CommVault Surpasses 10,000 Customer Mark as Global Organizations Embrace Simpana Software for Enterprise Data Management

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-- Momentum Continues for Simpana Software's Unified Platform as Customers Report Dramatic Operational Gains, Cost Savings, Increased Compliance & Simplified Data Management --

OCEANPORT, N.J.--(BUSINESS WIRE)--May. 11, 2009-- [CommVault \(NASDAQ:CVLT\)](#):

### News Facts

- CommVault has surpassed the 10,000 customer milestone as forward-looking businesses around the world invest in CommVault® technology and its proven ability to wring cost and complexity out of their existing environments by using [Simpana® software's](#) unified data management platform.
- Companies of all sizes, including large, multi-national organizations and distributed enterprises, increasingly are [selecting CommVault over competing solutions](#) for its Singular Information Management® approach to data protection, [disaster recovery](#), [archiving](#), [replication](#), [deduplication](#), discovery and [resource management](#).
- More than 10,000 customers, including companies from around the world and spanning nearly every vertical market, commercial enterprise and government sector, have embraced Simpana software to store, protect, manage and discover enterprise information across all tiers of storage. Among the many organizations that rely on Simpana software to bolster their data management strategies: BoHai Property Insurance Co., Ltd; Cancer Council of South Australia; Cestari Ind e Com SA; Commonwealth Scientific and Industrial Research Organisation (CSIRO) of Australia; CorpFlex; DFW International Airport; eHealth Ontario; Escola Superior de Propaganda e Marketing (ESPM); First United Bank; Fleetwood Enterprises, Inc.; Government of Western Australia Department of Treasury and Finance; Halcrow; Herbalife; H3C Technologies Co., Ltd.; InfoPlex Australia; International Management Group (UK) Ltd.; Los Alamos National Bank; Maersk; Main Roads Western Australia; Matos Filho Veiga Filho Marrey Jr. e Quiroga Advogados; Ministério do Esporte (Brasil); Mirvac; MWM International; Orica Australia Pty Ltd; Property Insurance Co., Ltd.; Qualicorp Group; SEMATECH; SGS-Fiat; and Vita Group.
- “For more than a decade, CommVault has been helping companies of all sizes save money and deal with growing storage complexity by drastically reducing the costs of managing their data and improving overall storage management efficiency,” said N. Robert Hammer, CommVault’s chairman, president and CEO. “This latest milestone reinforces CommVault’s growing traction with customers around the world who prefer our singular approach for managing large amounts of data, which also enables them to reduce their disk and tape storage, along with administrative overhead and compliance risk.”

**Tweet This:** @CommVault surpasses 10,000 customers, validating singular information management approach; #Simpana helps users save up to 40%

### Customer Momentum Driven by [Unified Data Management Platform](#)

- Simpana software was built from the ground up so modules share a common platform, letting a single copy of data be optimized and repurposed multiple times while being managed centrally with a “single pane of glass” view of an organization’s entire data management infrastructure. This unique Singular Information Management approach leverages a single code base and single set of policies, enabling customers to virtually eliminate the backend complexity associated with traditional solutions.
- Simpana 8, CommVault’s latest software release, features game-changing advancements, including global, embedded deduplication; [snapshot data protection](#); simplified management of [virtualized environments](#) and [enterprise content](#) classification to streamline data retention, [compliance and eDiscovery](#).
- Using Simpana software to simplify how companies store and manage rapidly rising data, CommVault customers can reduce data management and related storage expenses by up to 40 percent. In addition to these business cost savings, Simpana software’s single platform approach provides customers with true operational benefits: increased flexibility of existing storage assets, improved reliability and scalability, and simplified management of storage environments.

### Customer Service Soars at DFW International Airport

- As the world’s third busiest airport, Dallas/Fort Worth International Airport serves 57 million passengers yearly and offers nearly 1,750 flights each day. Named “Best Airport for Customer Service in North America” by an Airports Council International passenger survey, DFW continually enhances its facilities and services to provide the highest levels of passenger convenience.
- According to William Flowers, vice president / CIO of ITS for Dallas/Fort Worth International Airport, CommVault has

maintained a long-standing role in supporting critical data management strategies. “Over the years, CommVault has evolved its singular platform to help us transform the way we store, protect, and manage data,” he explains. “The result has generated the customer service and corporate compliance that DFW strives for.”

#### **Herbalife Fortifies Business Continuity and SOX Compliance**

- Herbalife is a global nutrition and direct selling company with an international network of 1.9 million distributors. The Los Angeles-based organization has 3,900 employees and 57 remote sites worldwide. As a publicly-held company, Herbalife embraces business continuity best practices to safeguard data and ensure SOX compliance. To increase the availability, responsiveness and reliability of its customer-facing data, Herbalife selected CommVault Simpana software for its single platform approach, unifying backup, recovery, replication, deduplication, archiving and discovery processes into one fully integrated solution.
- “With Simpana software’s unified data management platform, Herbalife has fortified its business continuity strategies while improving overall resiliency,” says Andy Hansen, principal engineer for Herbalife. “The software gives us increased visibility into our backup and storage systems to better serve various business departments.”

#### **Halcrow’s Switch to Simpana Software Sheds Light on Enterprise Data Management**

- As one of the United Kingdom’s leading consultancies, Halcrow Group Limited specializes in the planning, design and management of large, global infrastructure development projects, with more than 8,000 employees working from 90 dispersed locations worldwide. To better manage rapid business growth while increasing visibility into its global data management infrastructure, Halcrow switched to Simpana software after struggling to administer legacy platforms, including Symantec Veritas (Backup Exec v8.0) and CA’s ARCserve.
- According to Tari Dogra, MIS global operations manager for Halcrow, the company leverages CommVault’s integrated data reporting and predictive capabilities to improve overall operational efficiencies and lower risks. “Simpana software addressed our backup needs by treating our storage resources as logical rather than physical. Since our customer data is logically mapped onto multiple storage resources, Simpana software allows us to maintain a local copy as well as transferring a copy offsite on backup media. Simpana software enables us to both successfully backup all of our data and to simplify our storage management thereby returning significant benefits.”

#### **Fleetwood Enterprises Drives Operational Efficiencies and Data Protection Improvements**

- Fleetwood Enterprises, Inc. is one of North America’s largest producers of recreational vehicles and manufactured homes through two well-known subsidiaries. The Fortune 1000 company has approximately 2,600 associates working in facilities throughout the United States. In fulfilling its mission to provide quality, innovative products with exceptional value, Fleetwood Enterprises has embraced CommVault Simpana software to safeguard critical customer, manufacturing and operational data residing in its enterprise-class data center.
- “CommVault Simpana offers the best value in the market for a full range of enterprise-class capabilities that fully support our diverse and rapidly growing environment, comprising hundreds of servers, critical databases, multiple operating systems and more than 25 TBs of vital data,” says Ashish Raghute, director of IT for Fleetwood Enterprises. “With CommVault Simpana and disk-to-disk backup and recovery, we’ve been able to embrace world-class data protection while reducing our tape-drive expenses, administrative overhead and recurring maintenance costs.”

#### **Resources**

- CommVault® Simpana® 8 Software  
<http://www.commvault.com/products/>
- CommVault Simpana Deduplication Software  
<http://www.commvault.com/solutions-deduplication.html>
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## About CommVault

A singular vision – a belief in a better way to address current and future data management needs – guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at [www.commvault.com](http://www.commvault.com). CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States. (cvlt-cs)

## Safe Harbor Statement

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