CommVault And Microsoft Expand Relationship To Offer Simpana Data Management With Windows Azure

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New Offering to Archive Data to the Windows Azure Cloud Platform, Reducing the Cost of Storing and Managing Data on Expensive Primary Storage -

OCEANPORT, N.J., April 23, 2012 /PRNewswire via COMTEX/ --CommVault (NASDAQ: CVLT)

CommVault today announced an expanded collaboration with Microsoft Corp. to offer a cloud storage capability that combines the power of Simpana® software with the benefits and flexibility of storing data on the Windows Azure cloud platform. As data is expected to double every two years, organizations are grappling with flat budgets and costly primary storage that may contain up to 70 percent of infrequently accessed, stale data[1], said Sheila Childs, Research VP, Storage Technologies and Strategies, Gartner. The new offering provides enterprise organizations a simple, cost-effective solution to archive, index, search and access massive amounts of data for long-term retention and compliance. This combined data management solution for Windows Azure offers up to 62 TBs of cloud storage capacity and the data and information management capabilities of Simpana 9 Express for a starting price of approximately $50,000.

(Logo: https://photos.prnewswire.com/prn/20110329/MM73841LOGO)

CommVault also announced that it has deepened its strategic alliance with Microsoft, expanding collaborative development and sales and marketing activities around the Windows Azure platform. This latest expansion of the long-standing collaboration will enable CommVault's customers to benefit from the economies and flexibility of cloud computing on Windows Azure, including compute and storage on-demand.

News Facts

- CommVault today announced collaboration with Microsoft to offer a cloud storage solution that combines the power of Simpana software with the cost benefits and flexibility of storing data on the Windows Azure cloud platform.
- The new data management solution starts at $50,000 USD and includes up to 62TB of Azure cloud storage capacity and Simpana 9 Express Software to deliver archiving and backup capabilities for mid and large enterprises coping with massive amounts of data and long-term retention and compliance requirements.
- CommVault Simpana software offers integrated source-side deduplication, data encryption and integrated reporting and chargeback capabilities. Simpana also supports backup, recovery and archiving for the full range of Microsoft application environments, including Microsoft Files, SharePoint 2010, Microsoft Exchange, Microsoft SQL Server and Windows Server 2008 R2 Hyper-V virtualization - both on-premises and in the cloud.
- The solution will take advantage of the Windows Azure infrastructure and enable Simpana software to become a part of Windows Azure solutions developed by Microsoft and by third parties.
- The new solution is available in two configurations - 62 TB of non-geo replicated Azure Storage or 41 TB of Standard Azure Storage for $50,000 per year. Pricing scales up for larger configurations (e.g. $100,000 for 124TB NGR storage).

Tweet This: @CommVault to offer #Simpana software with up to 62TB of @WindowsAzure #cloud data management bundles based on @CommVault http://bit.ly/FPohLf

A Singular Solution for Managing Big Data in the Cloud

- Cloud data storage delivers compelling economics to any IT environment struggling with data management. Because cloud storage providers leverage multi-tenant architectures, infrastructure costs are shared across many users. This helps lower costs substantially versus on-site solutions, which require additional provisioning, power, cooling costs, and more.
- CommVault's next-generation Singular Information Management® innovations empower Simpana® software customers to seamlessly leverage the cloud to lower data management costs, reduce business and compliance risks and easily extract data for better decision making with anywhere, anytime information access.

Supporting Quotes

N. Robert Hammer, Chairman, President and CEO, CommVault:

- "Big Data keeps getting bigger and enterprise IT organizations are in need of simple, cost effective solutions for storing and managing massive amounts of data over long periods of time. CommVault and Microsoft have worked closely to enhance the capabilities of the Windows Azure platform, while adding substantial value to Microsoft applications. This new level of collaborative focus on cloud computing will bring tremendous value to our customers."

Walid Abu-Hadba, Corporate Vice President of the Developer & Platform Evangelism Group at Microsoft:

- "Microsoft's public and private cloud solutions help cover the spectrum of data center needs. CommVault has been adding

value every step of the way, and it's great to see such a strong on-premises company committing to Windows Azure."

Brian Babineau, Vice President, Research and Analyst Services, Enterprise Strategy Group:

- "According to our most recent IT spending intentions survey, 74% of organizations plan to increase spending on cloud computing services in 2012. We attribute much of this massive growth to innovative solutions, such as this data management offering from Microsoft and CommVault, that simplify the transition to the cloud. While both companies have extremely robust technology underpinning the combined data protection and archive service, customers may very well adopt it because of the all-inclusive, predictable pricing model and ease of implementation."

Resources

- More on CommVault and Microsoft Windows Azure
- Video: Windows Azure Integration with Simpana software
- More on CommVault and Microsoft
- CommVault® Simpana® 9 software
- More on CommVault's Enterprise Cloud Computing Solutions
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About CommVault

A singular vision - a belief in a better way to address current and future data management needs - guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

Safe Harbor Statement

Customers' results may differ materially from those stated herein; CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements.

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[1] "Top 10 Strategies for Surviving Unconstrained Data Growth," SYM21_975, Gartner Symposium, October 2011.

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