



CommVault Expands Fujitsu Partnership to Advance Modern Data Protection and Management

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CommVault IntelliSnap(TM) Connect Partner Program Integrates Simpana® Snapshot Management Software with Fujitsu ETERNUS DX Storage Arrays for Faster, Easier and More Economical Data and Information Management

READING, England, July 30, 2012 /PRNewswire via COMTEX/ --CommVault (NASDAQ: CVLT) -- CommVault and Fujitsu today expanded their partnership to deliver integrated hardware snapshots and replication for Fujitsu ETERNUS DX storage arrays powered by CommVault® Simpana® 9 software. The integrated solution offers modern data management capabilities for enterprises of all sizes to protect their most demanding virtual and physical environments and enable nearly instant data recovery without impacting performance.

(Logo: <http://photos.prnewswire.com/prnh/201110329/MM73841LOGO>)

CommVault offers technology access and open, unified hardware snapshot management across multiple storage systems as part of its [IntelliSnap\(TM\) Connect Program](#). As a result of these innovations and its Solving Forward® vision, CommVault is enabling high-performance storage vendors such as Fujitsu to integrate their array-based snapshot solutions with the hardware snapshot data protection module in CommVault Simpana® software.

[CommVault® Simpana® 9 software](#)'s compatibility with [Fujitsu ETERNUS DX S2 Series](#) storage systems, reduces the cost, complexity and risk associated with hardware snapshot management by eliminating the need to create and maintain scripts or manage numerous storage array tools and consoles. By automating snapshot copies of data using the ETERNUS DX S2 Series and CommVault Simpana software, backup times can be slashed without impacting production. Fujitsu customers can also use Simpana software to copy data from ETERNUS DX systems to ETERNUS CS data protection appliances, delivering a powerful yet economical combination of short-term data protection with long-term data retention, on disk, tape or the cloud.

The centralized management of application data across disk and tape storage also lets customers reap the efficiency and performance benefits of a tiered storage strategy by incorporating Fujitsu's scalable, ETERNUS DX disk storage family, which ranges from entry-level arrays to high-end data center-class systems. Customers can facilitate fast, granular recoveries of individual objects, files, whole volumes or entire applications with robust support for [Microsoft](#), [Oracle](#), [IBM](#) and [SAP](#) databases and [Windows, Linux, and Unix file systems](#).

As part of the partnership, Fujitsu - one of the world's largest IT service providers - offers pre- and post-sales services for Simpana software and collaborates with CommVault to provide maintenance services.

Tweet This: .@CommVault & @Fujitsu_TS bring #Simpana snapshot tech to #ETERNUS DX storage arrays <http://bit.ly/Nx05rd> #IntelliSnap

Industry-Leading IntelliSnap Integration and Innovation Extends the Power of Snapshot Technology

According to Gartner Inc.'s report, "[Magic Quadrant: Enterprise Backup/Recovery Software](#)"[1], which was published June 11, 2012 and [positioned CommVault in the "Leaders" quadrant](#), "By 2015, at least 25 percent of large enterprises will have given up on conventional backup/recovery software, and will employ snapshot and replication techniques instead."

Through this expanded partnership with Fujitsu, customers worldwide can extend the value of their existing storage hardware investments while addressing 24x7 data uptime and accessibility challenges with modern data management techniques such as automating space-efficient snapshots, global deduplication and comprehensive reporting.

As part of the IntelliSnap(TM) Connect Program, CommVault enables disk array vendors to integrate their array-based snapshot solutions so that they are compatible with the SnapProtect® module in CommVault Simpana® software. With Simpana® software and Qualified IntelliSnap(TM) Connect Arrays, customers can further consolidate and extend their SAN investments for greater efficiency and accelerated backup and recovery performance while reducing recovery costs and minimizing the risk of data loss.

Supporting Quotes

"Today's enterprise requires a highly agile IT infrastructure that can anticipate emerging backup and recovery needs and effortlessly scale as users' data and information management needs grow," said Jeff Echols, senior director of marketing and business development, CommVault. "By integrating our Simpana software to work with Fujitsu ETERNUS DX storage, customers can ensure their data is always available to deliver better value to their organization."

"The support of Fujitsu ETERNUS DX and ETERNUS CS is a major milestone in the relationship between Fujitsu and CommVault," said Marcus Schneider, head of product development group, Storage, Fujitsu Technology Solutions. "It provides our customers with a seamless, end-to-end approach to snapshot-based data protection. Now you can use Simpana to create a snapshot on an ETERNUS DX system and send it to its final target on an ETERNUS CS. We are very excited about this and our future plans of joint engineering."

Resources

- [CommVault® Simpana® 9 software](#)
- [More on the Fujitsu ETERNUS DX Series](#)
- [More on the CommVault IntelliSnap Connect Program](#)
- [More on CommVault SnapProtect technology](#)

- [More on the CommVault Partner Advantage program](#)
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[1] Gartner Inc., "Magic Quadrant for Enterprise Backup/ Recovery Software," by Dave Russell, Alan Dayley, Sheila Childs, Pushan Rinnen, June 11, 2012.

About the Magic Quadrant

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About CommVault

A singular vision - a belief in a better way to address current and future data management needs - guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

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