



CommVault Receives Rising Star Award From Global Technology Distribution Council

September 13, 2012

Award Recognizes Outstanding Sales Growth of Simpana Software Through Distribution Partners

OCEANPORT, N.J., Sept. 13, 2012 /PRNewswire/ -- [CommVault](#) (NASDAQ: CVLT) -- CommVault today announced that it is a recipient of a "Rising Star" award from the [Global Technology Distribution Council](#) (GTDC) in recognition of exceptional U.S. sales growth over the past year through distribution partners. CommVault received the Silver Rising Star in the category for software revenue of at least \$20 million.

(Logo: <http://photos.prnewswire.com/prnh/20110329/MM73841LOGO>)

CommVault was among only 12 overall U.S. winners chosen from hundreds of manufacturers and publishers who rely on distributors to meet the product and service requirements of technology solution providers nationwide. The GTDC's Rising Star winners were selected based on year-over-year sales growth rates within the NPD Group's Distributor Track[®] in the following revenue categories:

- Hardware revenue of \$500 million or more
- Hardware revenue of \$100 - \$500 million
- Hardware revenue of \$25 million - \$100 million
- Software revenue of at least \$20 million

Tweet This: [@CommVault receives Rising Star Award for outstanding sales growth through distribution partners](#)

CommVault PartnerAdvantage™ Program Continues to Fuel Aggressive Growth

Demand for a single software platform to manage, protect and access an ever-increasing amount of data is high as organizations seek to cut costs, improve efficiencies and mitigate compliance risks. With its [Simpana software](#), CommVault offers partners tightly integrated capabilities including [backup and recovery](#), [archive](#), [deduplication](#), [snapshot integration](#) and [search](#) across any application—whether physical, virtual or the cloud—from the data center to the edge. The strength of Simpana[®] software, the market opportunity for data management solutions and CommVault's robust [PartnerAdvantage program](#) ensure that partners accelerate their opportunities, provide higher levels of service and increase overall profitability.

Supporting Quotes

"Our partners have played a critical role in helping CommVault achieve the success and growth we have today. Winning the Rising Star Award validates our commitment to help our partners build and sustain their data management practices," said Scott Skidmore, vice president of channel sales for the Americas at CommVault. "We remain focused in advancing our technology leadership and in enhancing the capabilities and engagement models with our partners to solve our customers' data and information management challenges."

"Distribution partners enhance a vendor's channel services to optimize cost and performance efficiency," said Tim Curran, chief executive officer of the GTDC. "The GTDC is thrilled to award CommVault a Silver Rising Star in recognition of its continued commitment to excellence in working with the distributor community."

Rising Star Awards Methodology

Sales results for U.S. Rising Star award winners are based on regional sales growth over the past year, as reported by industry research organization The NPD Group using its [Distributor Track](#)[®] service. Available by subscription, the Distributor Track aggregates actual distributor sell-through data to enable sharp insight into channel sales and pricing trends with the ability to drill down into specific product subcategories, including detailed attributes based on specific areas of interest. To be eligible for a Rising Star award, companies are required to have sold corresponding products through technology distributors for a minimum of one year.

About The Global Technology Distribution Council

The Global Technology Distribution Council (GTDC) is a worldwide industry association dedicated to defining and promoting the role of wholesale distribution in a successful and healthy information technology channel. The Council is comprised of the computer industry's top wholesale distributors dedicated to serving "the channel," a network of skilled value-added resellers and retail stores focused on providing hardware, software, and services to businesses and consumers around the globe. GTDC members include AB S.A, ABC Data, ALSO-Actebis, DCC SerCom, Arrow Electronics, Avnet, Brightstar, Computer Gross Italia, Computerlinks, Copaco N.V., D&H, Esprinet, Ingram Micro, Intcomex, Magirus AG, Officer Distribuidora, Redington, SiS Technologies, ScanSource, SYNEX, Tech Data, 20:20 Mobile Group, Westcoast LTD and Westcon.

Resources

- [CommVault® Simpana® 9 Software](#)
- [CommVault PartnerAdvantage Program](#)
- [More CommVault news](#)

Get Involved

- [Subscribe to CommVault RSS feeds](#)
- [Follow CommVault on Twitter](#)
- [Follow CommVault on Facebook](#)

- [Watch CommVault videos on YouTube](#)
- [Join CommVault PartnerAdvantage on LinkedIn](#)

About CommVault

A singular vision – a belief in a better way to address current and future data management needs – guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

Safe Harbor Statement

Customers' results may differ materially from those stated herein; certain information in this release has been provided by the customer and has not been independently verified by CommVault. CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements.

©1999-2012 CommVault Systems, Inc. All rights reserved. CommVault, CommVault and logo, the "CV" logo, CommVault Systems, Solving Forward, SIM, Singular Information Management, Simpana, CommVault Galaxy, Unified Data Management, QiNetix, Quick Recovery, QR, CommNet, GridStor, Vault Tracker, InnerVault, Quick Snap, QSnap, SnapProtect, Recovery Director, CommServe, CommCell, ROMS, and CommValue are trademarks or registered trademarks of CommVault Systems, Inc. All other third party brands, products, service names, trademarks, or registered service marks are the property of and used to identify the products or services of their respective owners. All specifications are subject to change without notice.

SOURCE CommVault

Media Contact, Liza S. Goldberg, CommVault, +1-925-847-7505, lgoldberg@commvault.com; Liem Nguyen, CommVault, +1-732-728-5370, nguyen@commvault.com; Investor Relations Contact, Michael Picariello, CommVault, +1-732-728-5380, ir@commvault.com