



## CommVault Selected By Northgate Managed Services To Provide Data And Information Management For Europe's First Education Cloud

February 21, 2013

### Centralised Backup and Archiving Services Ensure Protection and Access for Cloud Storage at Massive Scale

READING, England, Feb. 21, 2013 /PRNewswire/ -- [CommVault \(NASDAQ: CVLT\)](#)-- CommVault today announced that [Northgate Managed Services](#) (Northgate) has chosen [CommVault@ Simpana@ software](#) to deliver a range of data management services for Europe's first Private Education Cloud as part of a collaborative project with C2k to equip schools in Northern Ireland with Internet and other technology services.

(Logo: <http://photos.prnewswire.com/prnh/20110329/MM73841LOGO> )

The initiative will provide cloud services to 1,200 schools and more than 350,000 teachers and learners. Northgate and CommVault, along with other key vendor partners, will design, implement, manage and support this 'first of its kind' cloud environment.

A key aspect of the new service will be to facilitate the increased use of mobile devices. It will also take into account the need for increased bandwidth and data storage, with an emphasis on the centralised hosting of applications and the increasing use of WiFi in networks. As a result, major improvements in the use of digital technologies will be delivered to all schools.

CommVault was ultimately selected by Northgate as a result of its ability to provide a single and integrated solution to Education Network NI, resulting in an improved and manageable operational cost. With its Simpana software platform, CommVault offers a truly optimal solution that delivers robust data management capabilities, including backup and recovery, archiving and anywhere, anytime end-user access to information, made possible through mobile computing and the cloud.

This new solution creates a dynamic, flexible service which provides schools with increased access to learning resources and the ability to collaborate and develop skills which will equip learners for the future. It includes:

- Modernised data protection including integrated backup, recovery and archive and search capabilities
- A multi-tenant architecture to deliver shared services and secure, self-service operations for mobile users
- An optimised environment through virtualisation
- Reduced network bandwidth requirements and storage costs through data deduplication and compression
- Security through data encryption

Northgate's "My-School," a cloud-based online learning environment, which promotes independent learning, is also included. My-School allows students and teachers to access their school's on-line systems and applications 24x7, from any device with Internet access, through a pay-per-user licensing agreement that schools can deploy without further investment in IT infrastructure.

**Tweet This:** [.@NorthgateMS picks @CommVault #Simpana software to power Europe's first Private Education #Cloud http://bit.ly/XN5jyc](#)

### Supporting Quotes

"Northgate and C2k are giving teachers and pupils access to the best learning resources available, allowing teachers, pupils and parents to work together to support learning. CommVault's Simpana software plays a key role in this effort by optimising the utilisation of IT resources and improving access to information for multiple users and groups, including teachers and individual schools in remote sites," said Nigel Tozer, Business Development Director for EMEA, CommVault. "Simpana software enables C2k to understand and profile user storage consumption at a very granular level in order to identify the data that exists on primary systems and better predict growth to help with future budgeting."

"The award of this contract is a tremendous achievement for Northgate, CommVault and the other suppliers involved," said James Turnbull, Managing Director, Sales at Northgate Managed Services. "We chose Simpana software to integrate with our solution, as it offers a flexible and scalable approach to the management of data -- with a comprehensive platform of integrated applications, ensuring we have a system fit for the future."

### Resources

- [CommVault@ Simpana@ 9 software](#)
- [More on CommVault disaster recovery](#)
- [More on CommVault backup and recovery](#)
- [More on CommVault deduplication](#)
- [More on CommVault cloud storage integration](#)
- [More on CommVault archive](#)
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#### **About CommVault**

A singular vision – a belief in a better way to address current and future data management needs – guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at [www.commvault.com](http://www.commvault.com). CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

#### **Safe Harbor Statement**

Customers' results may differ materially from those stated herein; CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

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