



Tech Mahindra Chooses CommVault Software to Power its "Backup-as-a-Service" Capabilities

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- Enabling Tech Mahindra's alliances partners the ability to offer industry leading technology and comprehensive business-focused approach for cloud data protection

- New solution enables service providers to deliver a new range of benefits to customers

TINTON FALLS, N.J., Feb. 16, 2015 /PRNewswire/ -- [CommVault \(NASDAQ: CVLT\)](#) today announced that Tech Mahindra, a specialist in digital transformation, consulting and business re-engineering, has chosen CommVault's industry-leading backup solution to power its "Backup-as-a-Service" offerings for its alliances community.



commvault
solving forward

As its cloud based business solutions evolve, Tech Mahindra decided to work with CommVault's Cloud Solutions Group (CSG) and the Simpana® 10 platform based on the effectiveness of CommVault's cloud backup enablement and capabilities to make additional functionality easily available. These elements support Tech Mahindra's global alliances as its partners expand into the provisioning of a variety of managed service offerings.

According to Karthi Chandramouli, Global Practice Head, Cloud Strategic Unit at Tech Mahindra, "CommVault is the industry leader in backup provisioning, and offers a complete data management solution that will support our ongoing strategy to add differentiated value to our alliances community. The ability of CommVault's Simpana software platform to support multiple revenue stream opportunities, without the need for dedicated infrastructure stacks, means greater efficiency and flexibility for our service provider alliances offerings."

With CommVault software, Tech Mahindra can now offer complete Web-based self-service portals, workflow automation, efficient data movement, and rapid protection of virtual workloads - across backup, archive, disaster recovery, and search – with a single software platform and leveraging shared infrastructure, to their service provider partners. Alliance partners can now simply build their own integrated offerings based on their customers' requirements. Tech Mahindra will also utilize CommVault's cloud consultancy best practices and expertise to establish a Cloud Solutions Center of Excellence in their Bangalore facility.

"The partnership is crucial and strategic, taking into account the specific technology and business needs of Tech Mahindra's global alliances looking to make the transition to become true managed service providers," said Paul McClure, chief technologist, cloud solutions group at CommVault. "We are also actively engaged with Tech Mahindra's Cloud Solutions Center of Excellence. We see many of our partners' customers struggling to effectively implement services that are potentially very profitable because of a lack of practical expertise on how to monetize their offerings. Our consultancy methodology for the CSG group is based on this very foundation and is focused on making our partners more profitable, more quickly than their competitors."

CommVault's ongoing cloud strategy builds on its leadership in software innovation and, through strategic relationships with service provider partners, delivers solutions to simplify and secure the transition to cloud computing for customers. To achieve this, CommVault utilizes its singular software platform to power highly-efficient cloud infrastructures, continues to expand market reach through a broad cloud partner ecosystem, and continues to invest in its Cloud Solutions Group. CommVault's CSG team works collaboratively with service provider partners around the world to help them design and deliver services across backup, archive, disaster recovery, and more – all from a single architectural platform.

Resources

- [CommVault: A Revolutionary Approach to Cloud Data Protection](#)
- [Service Providers: Modern Data Management Ready for Cloud Scale](#)
- [Become a CommVault Partner](#)
- [Read CommVault blogs](#)
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About CommVault

A singular vision — a belief in a better way to address current and future data management needs — guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at <http://www.commvault.com>. CommVault's corporate headquarters is located in Tinton Falls, New Jersey in the United States.

About Tech Mahindra

Tech Mahindra is a specialist in digital transformation, consulting and business re-engineering solutions. We are a USD 3.4 billion company with 95,300+ professionals across 51 countries. We provide services to 649 global customers including Fortune 500 companies. Our innovative platforms and reusable assets connect across a number of technologies to deliver tangible business value to all our stakeholders. Tech Mahindra is also amongst the Fab 50 companies in Asia as per the Forbes 2014 List. We are part of the USD 16.5 billion Mahindra Group which provides employment opportunities to over 200,000 people in over 100 countries. Mahindra operates in the key industries that drive economic growth, enjoying a leadership position in tractors, utility vehicles, information technology, financial services and vacation ownership.

Safe Harbor Statement

Customers' results may differ materially from those stated herein; CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

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