



Commvault Executive Ralph Nimergood Recognized as 2016 CRN® Channel Chief Two Years in a Row

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Nimergood also joins exclusive list of 2016 Most Influential Channel Chiefs

TINTON FALLS, N.J., Feb. 23, 2016 /PRNewswire/ -- [Commvault](#) (NASDAQ: CVLT), a global leader in enterprise data protection and information management, today announced that [CRN®](#), a brand of [The Channel Company](#), has named Ralph Nimergood, vice president of Worldwide Channels & Alliances, to its exclusive list of 2016 Most Influential Channel Chiefs.



The executives in this annual list are drawn from the larger pool of Channel Chief honorees each year and represent the cream of the IT channel crop - the most influential of the industry's top leaders. This distinguished group of managers is recognized for outstanding achievement in driving growth and revenue in their organizations, as well as extraordinary leadership in the channel as a whole.

"Ralph plays a key role in building our strategic partner ecosystem," said Ron Miiller, senior vice president of Worldwide Sales. "The advancements he has been able to accomplish over the past year have been crucial to the overall success of our channel program and Commvault's growing channel brand. Ralph's efforts focused on expanding our existing PartnerAdvantage program to include Worldwide Service Advantage and Customer Support specializations, and adding a solution specific focus, as well as orchestrating additional channel sales, marketing and programmatic resources."

All Channel Chief honorees are selected by CRN's editorial staff on the basis of their professional achievements, standing in the industry, dedication to the channel partner community and strategies for driving future growth and innovation. Each of the 2016 Channel Chiefs has demonstrated loyalty and ongoing support for the channel by consistently promoting, defending and executing outstanding partner programs. However, only 50 of these were selected for the Most Influential list, each singled out for his or her prominent role in guiding and shaping the IT channel itself.

"We are honored to present the 2016 lineup of CRN Most Influential Channel Chiefs, comprised of outstanding executives who move our entire industry forward by cultivating exemplary partner programs and executing cutting-edge business strategy," said Robert Faletra, CEO, The Channel Company. "They represent an extraordinary group of individuals who lead by example and serve as both invaluable advocates and innovators of the IT channel. We applaud their incredible strides and look forward to following their accomplishments in the coming year."

In the past year, Nimergood's team has launched "solution sets" and alliance plays into the channel, redefined the partner reward structure to increase earning opportunities, formalized and expanded Commvault's Corporate Strategic Alliances function within the Worldwide Partner organization and launched investments into partner marketing and partner enablement. Nimergood was able to accomplish all of these and more while continuing to invest heavily in process simplification and systems to advance Commvault's ease of doing business in a "partner-first" selling motion.

"Being included in CRN's list of Channel Chiefs for two years in a row is a humbling accomplishment, made even sweeter with the recognition as a Most Influential Channel Chief this year," said Nimergood. "Our mission as a team is to build the best partner eco-system so that our customers derive the full benefit of Commvault solutions from enabled, committed and capable partners. I feel we have made great strides towards delivering against our partner brand promise through our expanded route to market focus, including the addition of a strong and growing Alliance Partner solution portfolio. The channel remains at the center of Commvault's growth strategy, so this recognition is a win for our entire team and by extension our valued partner community."

About Commvault

Commvault is a leading provider of data protection and information management solutions, helping companies worldwide activate their data to drive more value and business insight and to transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,000 highly skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visit www.commvault.com.

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About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

The 2016 CRN Channel Chiefs list and Most Influential Channel Chiefs list are featured in the February 2016 issue of CRN and online at www.crn.com/channelchiefs.

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