



Commvault Launches Remote Managed Services to Support Customer Investments in Commvault Integrated Portfolio

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- Data management leader delivers full, remote monitoring and management; addresses market need for a results-oriented service model -

TINTON FALLS, N.J., March 9, 2016 /PRNewswire/ -- [Commvault](#) (NASDAQ: CVLT), a global leader in enterprise data protection and information management, today launched Commvault Remote Managed Services to give customers the option of supporting and managing Commvault software environments through Commvault's dedicated Remote Managed Services team. As customers adopt new technologies to align and meet the needs of their business with cloud, virtualization, deduplication, search and replication technologies, Commvault Remote Managed Services helps IT leaders focus on core business priorities, maximize their investment in Commvault's technologies, and entrust management and monitoring activities to a dedicated team.



While most customers today are easily managing their Commvault environments with in-house resources, there are companies that want the option to engage directly with Commvault or a certified partner for remote management. By giving customers the ability to focus on their strategic priorities without overwhelming IT staff with demands for data management, Commvault's Remote Managed Services increases confidence through continuous solution optimization, installation and configuration of Commvault software and troubleshooting and resolving backup, restore, replication, archiving and more.

"It was clear from conversations with customers that additional support options are important to their growth and business. Now, our customers have the flexibility they need, whether that's support from an internal team, a certified partner or through Commvault directly," said David Ngo, director of Managed Services at Commvault. "Commvault Remote Managed Services provide the IT support necessary to drive a results-oriented, SLA-based utility model that aligns with an organization's business focus, without having to find and train internal personnel on new tools and technologies available in the marketplace."

The Commvault Remote Managed Services offering includes the skilled personnel, monitoring facilities, optimized processes, reporting and best practices necessary to manage customer data. All features of Commvault software are supported, including backup, archiving, virtual infrastructure management, disaster recovery, analytics, eDiscovery, IntelliSnap, content indexing and search and endpoint backup. The Managed Services team also supports all types of infrastructure and storage supported by Commvault software, and is vendor-neutral to virtual machines, hypervisors and cloud storage.

In addition to offering the service directly for customers, Commvault has an offering available to resellers that have attained the Remote Managed Services specialization within the Commvault Service Advantage Program. Commvault Remote Managed Services provides partners a turnkey approach with incremental business opportunities and the ability to combine additional, value-add services (hardware managed services, hardware resale, financing/leasing, etc.) as a complete packaged offering for their customers.

"While Commvault's platform and software portfolio is highly regarded within the industry for its simplicity and ease of use, some organizations prefer to have their data management environments run by dedicated third parties to free up their IT staffs and resources for company tasks – the new offering from Commvault now provides this option for us and our customers," said Tim Nedom, Senior Solutions Consultant, Integrated Archive Systems. "With Remote Managed Services now added to our portfolio of existing value added services, we now have a great opportunity to meet the unique needs of these customers with secure, reliable remote monitoring and management of their Commvault Software environment, while alleviating IT management burdens so they can focus on their core business. As a result, Commvault is enabling us to accelerate the core business success of our customers by activating their data and turning it into a strategic advantage."

Commvault Remote Managed Services is available for U.S. customers immediately. For more information, please visit www.commvault.com.

About the Commvault Data Platform and Commvault Software

The eleventh version of Commvault's integrated solutions portfolio – comprised of Commvault Software, the Commvault Data Platform, and Commvault Services -- is uniquely positioned to help customers activate their data by accelerating the transformation from legacy data management to a modern data environment to unlock critical business insight and drive new value from customers' technology investments. Commvault Software is an industry-leading product offering in the areas of data protection and recovery, cloud, virtualization, archive, and file sync and share that addresses evolving market trends, growth areas, and customer use cases. The Commvault Data Platform, is open and standards-based, helping customers better leverage data, improve IT operations, and enabling 3rd party innovation.

About Commvault

Commvault is a leading provider of data protection and information management solutions, helping companies worldwide activate their data to drive more value and business insight and to transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda,

Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,000 highly skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visit commvault.com.

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