



Commvault Begins Fiscal Year with Strong Customer Momentum

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- Accelerated growth of the cloud, GDPR readiness and data protection and recovery from rising ransomware attacks around the world drive momentum--**
- Momentum Carries into Managed Services Provider Partners--**
- Commvault gains momentum as Commvault GO approaches--**

TINTON FALLS, N.J., July 25, 2017 /PRNewswire/ -- [Commvault](#) (NASDAQ: CVLT), a global leader in enterprise backup, recovery, archive and the cloud, began its fiscal year for 2018 with continued worldwide growth with customers and managed service providers (MSPs) in the first quarter. The growth was fueled by the increasing need to protect and use data to drive the digital transformation, the accelerated shift to the cloud to drive increased business agility, innovation and collaboration, and the increased regulatory demands faced by global organizations to meet GDPR and other requirements. Data recovery and protection from rising global ransomware attacks around the world also contributed to the growth.



Some of the new and existing customers and MSPs that have expanded their investment into Commvault's portfolio of data management solutions and/or services in Q1 FY 2018 include:

- Alfa-Insurance
- Bechtel India Private Limited
- Computer Concepts Limited
- CTOS Data Systems Sdn Bhd
- Department of Environment, Land, Water and Planning
- Expedient
- Foshan Rural Commercial Bank
- Harmonic Drive AG
- Karl Marbach GmbH & Co. KG
- Laing O'Rourke
- Maspex
- Medline Industries
- Mobilink
- NTT Data Services LLC
- NILIT
- OnX Enterprise Solutions
- Orange Lake Resorts
- Pelephone
- Shufersal
- SK Sberbank Insurance
- Ubistor
- University of California San Diego Health
- Uralchem
- Veristor
- ViON
- Washington State – Department of Licensing (DIS)
- Wollongong City Council

"We are proud to start our 2018 fiscal year right where we left off last quarter with continued momentum and customer growth driven by the adoption of the Commvault Data Platform," said N. Robert Hammer, chairman, president and CEO of Commvault. "Through this achievement, we are enabling our customers to solve complex global data challenges such as GDPR compliance and ransomware while enabling them to optimize their cloud strategy and thrive in their digital transformation. This momentum has also carried over into our managed services partners, who continue to thrive with the Commvault Data Platform as a cornerstone of their offerings for data protection, disaster recovery and the move to the cloud."

What Customers Are Saying!

"As a top 10 ranked managed services provider worldwide, our work with Commvault allows us to offer pricing flexibility, ongoing marketing, consultation and 24x7 operational support to meet the demands of our growing customer base," said Ken Hill, chief technology officer,

Expedient. "With 11 data centers across central and the North East United States delivering IT Infrastructure as a Service solutions with both private and public cloud connectivity, we rely on the Commvault Data Platform to make sure our customer data is protected, and can meet the clients SLA requirements regardless of location and in the event of disaster, is easily recoverable."

"Together with Commvault, we are able to deliver innovative data center strategies that help enterprises realize the complete value of their IT infrastructure to drive added business insight and agility," said Ashby Lincoln, CEO, Veristor. "Powered by the Commvault Data Platform, our solutions enable customers to leverage the power of customized private, public, and hybrid-cloud architectures to meet their specific data protection and virtualization needs."

"The Commvault Data Platform was the best choice to support the OnX managed services business model because it provides all the features and functionalities of multiple alternative products, particularly the ability to natively integrate with key applications, such as Oracle and Microsoft SQL Server, at a better price and without being locked in to propriety software," said Frank Casey, Chief Technology Officer, OnX. "Through our continued partnership with Commvault, we are able to reliably power a full data management solution for both backup and disaster recovery so our clients can thrive and be successful."

Commvault Gains Momentum Heading into Commvault GO!

Commvault's global customer growth in Q1 FY 2018 positions the company with added momentum heading into its next annual customer conference, [Commvault GO 2017](#), being held Nov. 6-8, 2017 in Washington, D.C. Building on the overwhelming success of its sold out conference in October of 2016, the event will bring together industry thought leaders, customers, partners and Commvault executives to discuss market forces and technology innovations to protect & use data to drive digital business transformation, optimize cloud strategies, and deliver on GDPR requirements today. In May, Commvault [announced](#) that Capt. "Sully" Sullenberger and explorer Robert Swan OBE (Officer of the British Empire) will headline the keynote agenda.

About Commvault

Commvault is a leading provider of data protection, and cloud and information management solutions, helping companies worldwide activate their data to drive more value and business insight and transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,700 highly skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — [visit www.commvault.com](http://www.commvault.com).

Safe Harbor Statement

Customers' results may differ materially from those stated herein; Commvault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding Commvault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. Commvault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

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